

## 1. GENERAL TERMS OF SALE

The Seller's offers and the Buyer's orders of Seller's products (hereinafter referred to as "Products") are subject to the following conditions that supersede any and all previous written and verbal agreements between the Parties and any other conditions set forth or referred to in the negotiations between the Parties.

These Terms of Sale refer to Fandis S.p.A. as "Seller" and to the company that receives an offer or sends an order as "Buyer", and collectively as "Parties".

## 2. ORDERS

The orders shall be sent to and confirmed by Buyer in writing (by e-mail or PEC) even if previously anticipated by telephone. The orders are binding on the Seller only upon the latter's written confirmation. Every amendment to the orders shall be made in writing and is subject to the Seller's written acceptance.

Orders shall be accepted according with the Sellers in force price lists unless differently agreed upon between the Parties.

If Buyer requires orders to be delivered, even partially, 8 (eight) or more weeks later, the price to be paid for the Products shall be determined according with the price list in force at the time of delivery, unless differently agreed upon in writing between the Parties.

Orders for which a written acceptance has not been issued by the Seller within 15 (fifteen) working days from the date of receipt of the original order shall be deemed as finally rejected.

## 3. DELIVERY TERMS AND FORCE MAJEURE

The delivery dates are indicative only and not binding and shall be suspended for causes of force majeure, such are to be considered – but not limited to - natural disasters such earthquakes, floods, fires, wars (even not declared), general military mobilizations, insurrections, kidnappings, energy restrictions, transportation disorders, strikes (including company strikes), interruptions of the production and defects or delays in the deliveries of the suppliers.

Notwithstanding what above, should a peremptory delivery term be agreed between the Parties and should, in such a case, the delivery be delayed for causes attributable to Seller, the latter shall only be responsible, as liquidated damages, for 0,5% of the price of the delayed Products per each entire week of delay, within the maximum limit of 2% of the price of the delayed Products. No other responsibility shall be borne by the Seller due to delayed delivery.

Delivery dates refer to the ICC Incoterms 2020, agreed and stated in the order confirmation.

## 4. DELIVERY

The Products are supplied EXW Incoterms ICC 2020, unless otherwise agreed in writing between the Parties: in such cases, on request and on behalf of the Buyer and at the Buyer's risk, the Seller may arrange the transport, the costs of which shall be charged to the Buyer in the Seller's invoice.

At the arrival of the Products to its warehouse, the Buyer shall check the Products and their compliance with the sale agreement and the delivery note. In case of non compliance, the Buyer shall write such "reserve" on the delivery note, informing in detail the Seller thereabout by fax immediately and anyhow not later than 7 (seven) days from delivery.

## 5. PRICES AND PAYMENT TERMS

Prices: The prices of the Products are indicated in the Seller's in force price list and do not include VAT. The applied rate is that of the invoice date.

The Products are supplied by the Seller in standard packaging without extra charges. In case a special packing is requested by the Buyer in writing within the order, the related cost shall be charged to the Buyer.

Payments: The payments shall be settled according with the terms indicated in the written confirmation by Seller and unless otherwise agreed in writing by Seller, payment shall be received by Seller before Products' shipment.

Delay of payment: The delays of payment shall generate as a consequence:

- interests on delayed payments at the rate set forth by law for commercial transactions (presently D.lgs. n.231/2002);
- legal actions if payments are delayed for more than 30 days;
- suspension or termination of the unfulfilled orders and deliveries, even of different contracts than the unpaid ones: in case of delay in payment of the price of the Products, even partial, the Seller shall be entitled to terminate the sale agreements immediately, even if different from those whose payment is delayed. Written placing in default will not be necessary. In such case further deliveries may be performed upon advanced payment only, even if further deliveries were previously confirmed by Seller's order confirmations.

Deductions from the total invoiced amount: The invoices shall be paid without deductions that are not justified by a written credit note issued by the Seller. Debit notes will be not accepted by the Buyer and are rejected, different written agreement excepted. The provisions of art. 1460 of the Italian Civil Code shall also apply in the event of non-payment of the consideration for supplies prior to or different from the one whose processing has been suspended or refused.

Discount: Any discount shall be authorized by the Seller in writing only or stated in the invoice.

Price revision: In the event of increases in raw materials, the Seller is authorised to proportionally revise the prices, also of confirmed orders that have not yet been processed, giving written notice thereof to the Purchaser if the amount of the proportional increase is within 10% of the consideration for the products to be supplied.

In the event that the increase exceeds the overall amount of 10% of the consideration for the goods ordered during a calendar year, even on several occasions, the Seller shall immediately notify the Purchaser and the Parties shall negotiate the amount and starting date of the proportional increase in good faith. If the parties do not reach an agreement within 7 days

from the written communication of the increase, the orders not yet processed shall be considered cancelled pursuant to art. 1456 of the Italian Civil Code, failing a written agreement on the increase itself.

## **6. TRANSPORT AND RISKS**

Transport refers to the ICC Incoterms 2020, agreed and stated in the order confirmation.

Upon arrival at the Buyer's warehouse, the Products shall be checked by the Buyer to ascertain if there is correspondence to the sale agreement, delivery note and invoice (i.e. to check quality, packaging, mishandling). In case of non compliance the Buyer shall write a "reserve" on the delivery note, informing in detail the Seller thereabout by fax immediately and anyhow not later than 7 (seven) days from delivery. Without the said written "reserve" and notice to Seller, the Buyer loses any further right to claim. The Buyer's "reserve" shall be also received by the Seller by registered letter within 15 days from delivery.

## **7. WARRANTY**

The Buyer is responsible for the choice of the Product, with specific reference to the working conditions and the specific use of the products both in terms of functionality and durability. The data of the technical specifications of the Seller are approximate only. They can be viewed and downloaded from the company website [www.geniusandblinds.com](http://www.geniusandblinds.com). More details may be subject to specific negotiation between the parties.

The Buyer is responsible for the installation of the Products in accordance with applicable security and other rules and regulations.

Should the Buyer want to install the Product in other appliances in which the Product has to be integrated, the Buyer shall inform the final user about the Product's characteristics and its correct use as herein described and agree with it as well as the warranty's limitations herein set forth. In case of failure to do that, if the Product or the appliance in which It has been integrated stops functioning or gets damaged, the Manufacturer/Supplier shall not be held responsible for any of the damages either to the Products themselves or to the appliance, and for any other prejudicial consequences.

In compliance with the Italian law, the Seller guarantees that the Product is faultless concerning the material and workmanship.

Warranty is valid from the delivery date and covers only material and manufacture defects, provided that the Product has been correctly stocked by the Buyer, correctly installed, correctly used in appropriate applications and repaired and not modified. As set forth by art. 4 and 6, upon arrival of the Products at its premises, Buyer shall immediately inspect them and, in case of any defects, give a detailed notice thereof in writing to the Seller within 7 (seven) days from delivery. Products not claimed defective within said term from delivery, shall be deemed to be accepted by Buyer and, for such Products, only hidden defects may be claimed by means of a detailed written notice thereof to be received by Seller within 7 (seven) days from discovery and anyhow not later than one year from delivery for what concerns the screens and not later than five years from delivery for what concerns the mechanisms and profiles.

If the Buyer discovers defects which do not allow the use of the Product or which limit its usage considerable, the Seller shall only be bound to either to replace or repair, totally or partially, the defective Product or to reimburse, totally or partially, the price paid.

A part from what set forth by the present general terms of sale, the Seller makes no representation nor warranties, expressed nor implied, statutory nor otherwise. All implied warranties, including those of merchantability or fitness for use are hereby disclaimed.

In particular the Seller makes no warranty whatsoever that the Products will comply with applicable national, state and local health, safety or other laws. The Buyer shall be solely responsible for compliance therewith and for any damage, penalty or fine arising from non-compliance.

The Seller's liabilities for damages (to people or things as well loss of production, of profits, of use or any other subsequent loss) are expressly excluded. The costs related to the disassembly and re-assembly of the Product are to the Buyer's charge.

Products for which a warranty claim is made shall be kept by the Buyer, at its own expenses, at the Seller's disposal: if so requested by the Seller, Products are to be returned to the Seller's warehouse. The Seller may also, at its own option, instruct the Buyer in writing to destroy the replaced or reimbursed defective Products; anyhow, from the day when replacement or reimbursement is communicated in writing to the Buyer, the defective Products shall become the Seller's property. If satisfactory evidence proves the Products to be defective, all handling, shipment and analysis costs for Products returned shall be borne by Seller, otherwise such costs shall be for the Buyer's account.

In case the percentage of the non conformable products does not exceed the 2% (two percent) of the supply its rejection and return shall not be justified.

In any case the Seller's maximum liability shall not exceed the contract price for the Products proved to be defective.

## **8. RETENTION OF TITLE**

Until such time as full payment has been received by the Seller for all Products supplied, all Products shall remain the property of the Seller and the Buyer undertakes to fulfill all the obligations set forth in its country to make enforceable the Seller's right to claim the unpaid Products even from third Parties.

## 9. FORCE MAJEURE

If one of the parties is unable to fulfil its obligations in relation to an accepted order, it shall immediately inform the other party, detailing the reasons for the impossibility.

By way of example, events of force majeure are understood to be:

- Exceptional natural disasters;
- Wars, civil wars, revolutions, insurrections and riots;
- Serious accidents to means of transport provided that they are not attributable to the party responsible for them;
- Measures issued by Authorities;
- National strikes, with the exclusion of those exclusively concerning the party unable to fulfil its obligations;
- Epidemics and pandemics;
- Shortages of raw materials and semi-finished products, internationally and/or worldwide.

Under events of force majeure, the party prevented from performing undertakes to do everything in its power to minimise the consequences of the occurrence of the event of force majeure and, in the case of the Seller, the latter undertakes to propose alternative solutions, materials and components that the Purchaser undertakes to examine in good faith.

The supply contract shall remain suspended for a period not exceeding twice the supply deadline, and at the expiry of the deadline either party may withdraw from the contract in writing without any consequences. In each individual order, the parties may agree different and specific terms, conditions and commitments for negotiation.

## 10. OTHER TERMS

Each modification to these terms shall be in writing and signed by the legal representatives of the Parties.

The Buyer's general terms of purchase shall not be applicable to the Seller's supplies.

## 11. RETURNED PRODUCTS

No returned Products for any purpose shall be accepted, except in case of Seller's previous written authorization thereof.

The Buyer who wants to return the Products and who was authorized by the Seller in writing shall comply carefully with the Seller's instructions thereabout.

The Products, the returning of which has been authorized in writing, shall be always accepted with reserve of checking their being unaltered.

The Products to be returned according to the Seller's authorization as herein set forth shall be sent in compliance with the Seller's instructions, especially concerning the packaging and the carrier. No returned Products shall be accepted if not in compliance with all what set forth herein.

## 12. SUSPENSION OF SUPPLIES

Should the Seller acknowledge (from a legal action against the Buyer or the request for precautionary procedures or other information) that the Buyer is regarded as insolvent or that the Buyer's financial position has changed, the Seller shall have the right to withhold deliveries until the Buyer himself provides guarantees accepted by Seller. For this purpose, the Seller will notify the Buyer his intention with a notice not less than 15 (fifteen) days as for the planned delivery date.

## 13. GOVERNING LAW

These terms of sale are governed and construed in accordance with the Italian law.

## 14. JURISDICTION - COMPETENT COURT

14.1 (APPLYING TO EU BUYERS ONLY) All disputes arising out or in connection with the present General Terms of Sale or the sale contracts between the Parties shall be settled exclusively by the Italian jurisdiction and the competent Court of Novara.

14.2 (APPLYING TO EXTRA - EU BUYERS ONLY) All disputes arising out or in connection with the present General Terms of Sale or the sale contracts between the Parties shall be exclusively and finally settled by arbitration, ordinary or fast arbitration depending on the value of the claim, under the rules of arbitration of the Piedmont Arbitration Chamber. Seat of the arbitration shall be Novara and language shall be Italian.

Borgo Ticino, 27<sup>th</sup> April 2022

Fandis S.p.A.  
Silvano Zilioli  
C.E.O.



**Please note**

***Sales confirmed according to these General Terms shall be considered ended when the goods are delivered to the agreed destination. Anyway, we inform you that some articles might be subject to restrictive measures towards Russia and Byelorussia. The customer is the sole responsible subject in connection to the sale or use of the items relevant to the present General terms about such a matter.***